

Bootstrapping for Mobile Gaming Startups



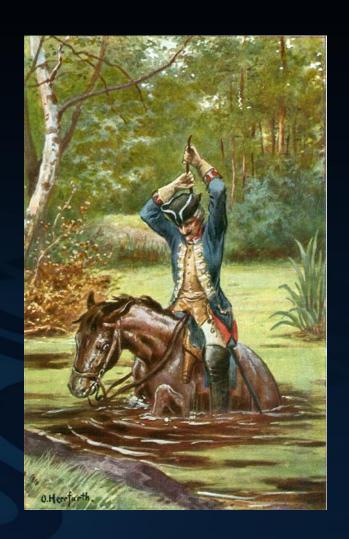
#### About...



## **Splay**tech



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#### **Bootstrapping**



 Create sustainable revenue stream to fund development of a business idea

- What are the options?
  - A day job
  - Pot-boilers
  - Transtional models
  - ...

#### The Playtech API



- The General Idea
  - Startup's to utilize existing assets to generate revenue streams
  - Playtech to gain new ideas, concepts & visual language

- Financials
  - Revenue based on game performance

### Intangible benefits



- Technology
- Processes
- Customer profiling and metrics
- Revenue models
- Networking

### **Getting started...**



- Making contact
- SDK tools and documentation
- Software review & validation
- Legal & financial
- An exaple...























#### **Splay**tech



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#### **Play**tech



# Questions

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### **Thank You!**























