





Invesdor

- Building the leading equity-based crowdfunding market place in Europe
- Team of industry professionals
- Open, transparent and scalable service model
- Impressive list of global firsts



Senior board with international financial and legal expertise

Lasse Mäkelä

I6 years in finance, banking, capital raising, M&A and business development Merrill Lynch, Icecapital Securities, KONF

Timo Lappi

I5 years of legal work with growth companies, business angels and private equity Fondia, Castren & Snellman, Boardman

Tero Weckroth

II years in investment banking, 5 years in biotech industry Alfred Berg/ABN AMRO, Dresdner Kleinwort, Kepler Capital Markets, Serono

Mikko Bergman

17 years in banking & corporate finance, entrepreneur
Alfred Berg/ABN
AMRO, Managing partner of Summa
Capital

Petteri <u>Poutiainen</u>

I6 years of international sales and marketing in IT industry
Inspirational sales leader and Senior Sales Director at Oracle Corporation



Core operational team

Lasse Mäkelä CEO, sales and marketing and partnerships

Andrea Di Pietranonio Operations and customer deal flow

Nora Lindqvist Operations and marketing

Mikko Savolainen Communications and community manager

Petteri Kääpä

Building the leading equity-based crowdfunding market place in Europe

- Easy online market place for unlisted growth companies and for investors around the world
- Successfully launched in May 2012
- Impressive list of local partners











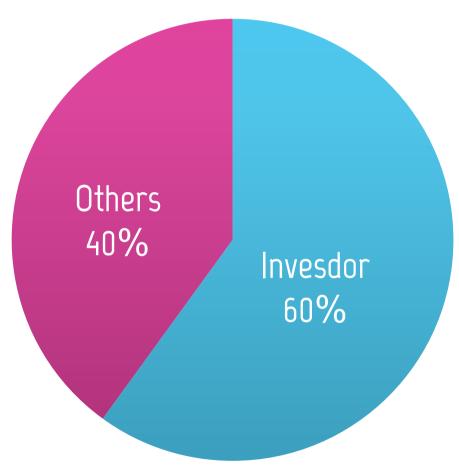








60% market share in equity crowdfunding in Finland 2013



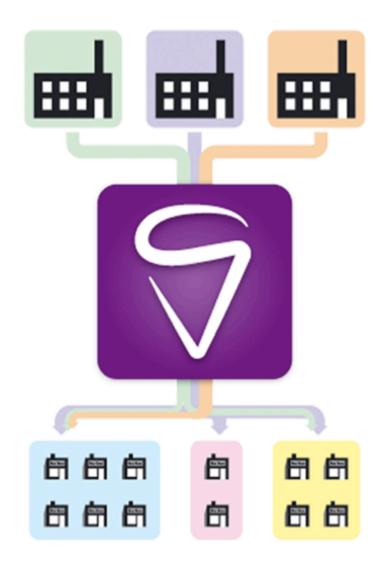
Report: 13th March 2014 by Ministry of Finance and Ministry of Employment and the Economy of Finland











Successfull round for B2B pharmacy sector

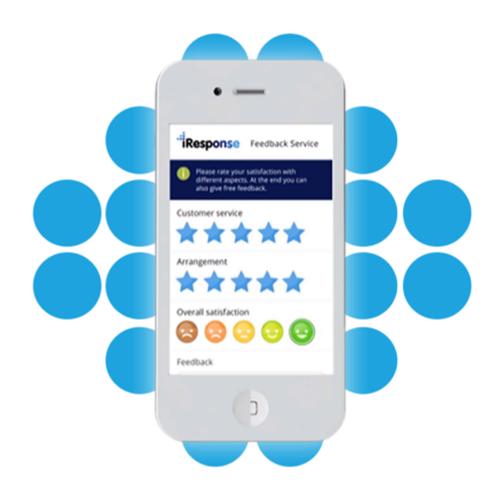
New kind of B2B e-commerse ecosystem primaly for pharmacy and healthcare sector. Round reaching 133% of its minimum funding. Public round main target group was pharmacies around the country.











5 star response from the Crowd

iResponse round overfunded. Round reaching 237% of its minimum funding and closing the round before the deadline.

82,878 € invested 37 investors





Great cases – Here and now



Iron Sky Universe Oy

- Partially crowdfunded cult film launched 2011
- In 1945 the Nazis fled to the moon. Now they are back!
- Second film in series and merchendising around the concept to be crowdfunded via Invesdor in two separate offerings
- Loyal global fan base
- Raised I50,000€ in less than I2 hours Now overfunding!





Invesdor so far

300 company pitches received

2,1 Milj.€ raised

57 campaigns accepted

1,600 Investments

5 successful rounds





Impressive list of global firsts

First secondary market for crowdfunded equities



 First real co-operation with established wealth management companies

(60,000 wealth management customers at Taaleritehdas Asset Management & Alexandria Asset management)





First live equity crowdfunding event

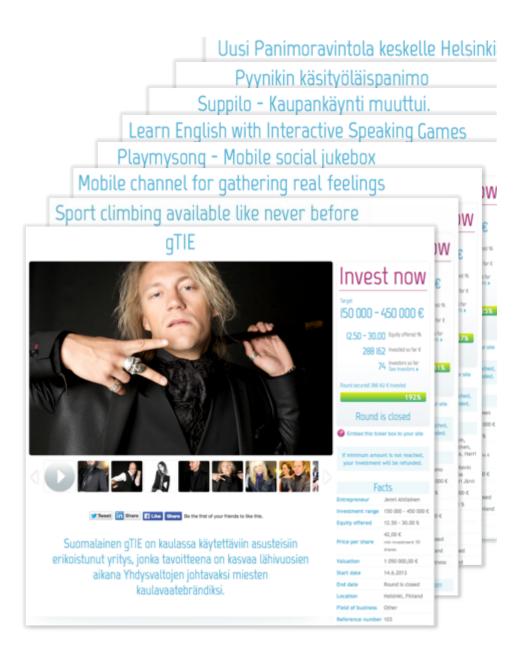






Open, transparent and scalable market place

- Buying unlisted shares made easy
- Open, safe and transparent service model
- Revenue model: Upfront listing fee & commission



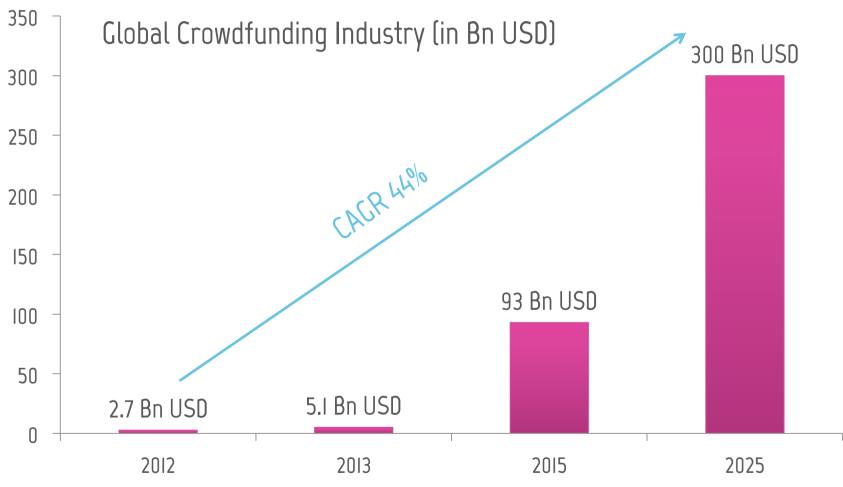




The future of crowdfunding

- Massive growth market
- Equity Crowdfunding is the fastest growing segment
- Crowdfunding is here to stay

Massive growth in crowdfunding industry



Source: Massolution crowdfunding industry report 2013, World Bank report and Fred Wilson's comments





4 Crowdfunding categories

Reward-based

































Lending-based





We focus on equity crowdfunding

Equity-based SYMBID INVESDOR AngelList CircleUp **₿ FundedByMe iii** crowd**cube %** indiegogo **FundRazr !!!!Lending**Club





Equity crowdfunding is the fastest growing segment

Global Equity-based Market Size (MUSD)



Source: Massolution crowdfunding industry report 2013 and World Bank report





Our progress

- 4. Operations to Europe 2015
- 3. Operations to Nordics in 2014
- 2. Nordic Crowdfunding Alliance
- I. Market leader in Finland





NORDIC CROWDFUNDING ALLIANCE





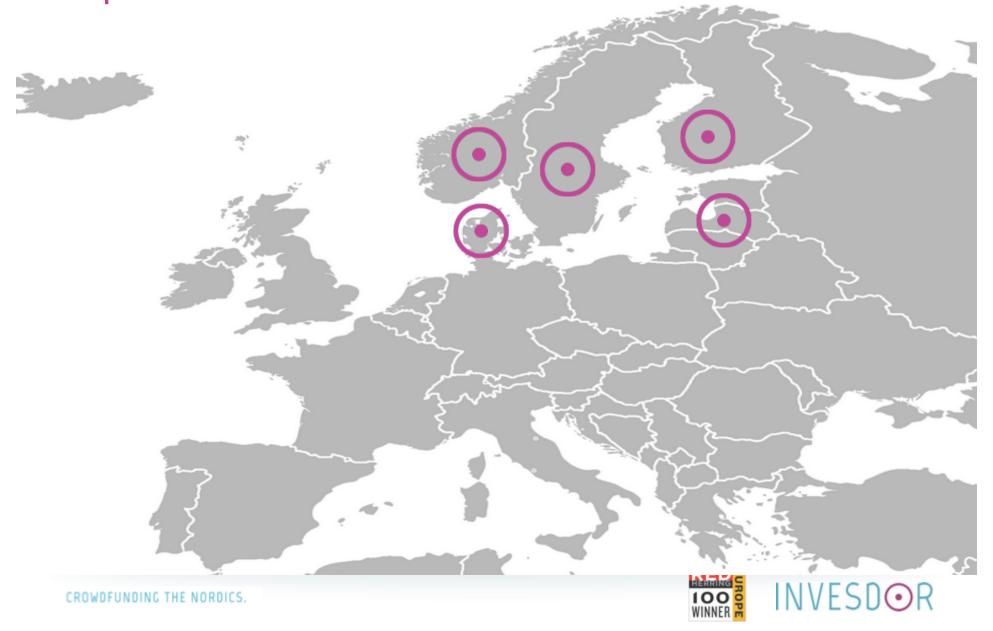




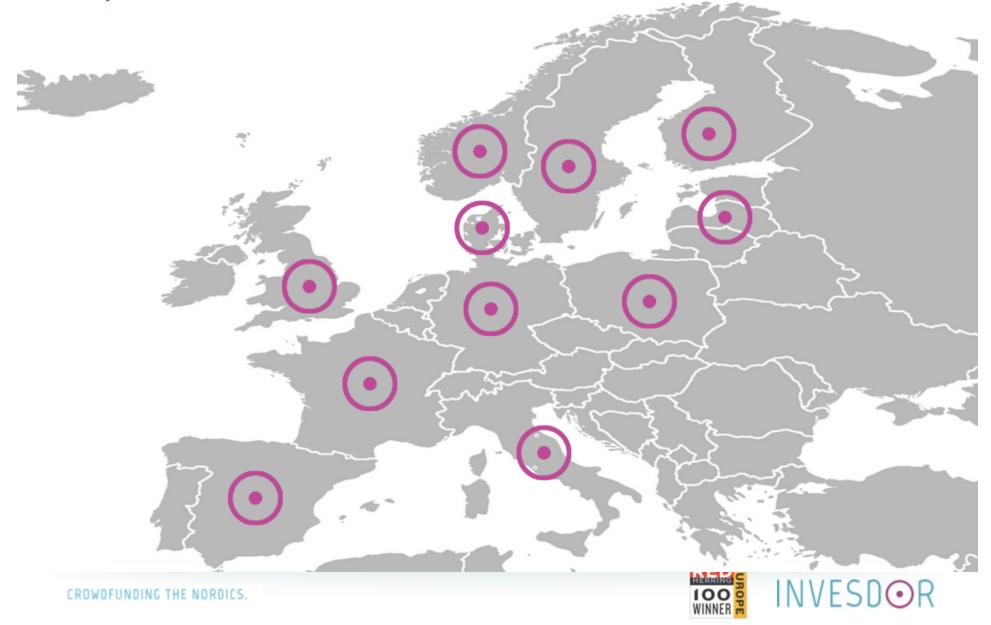




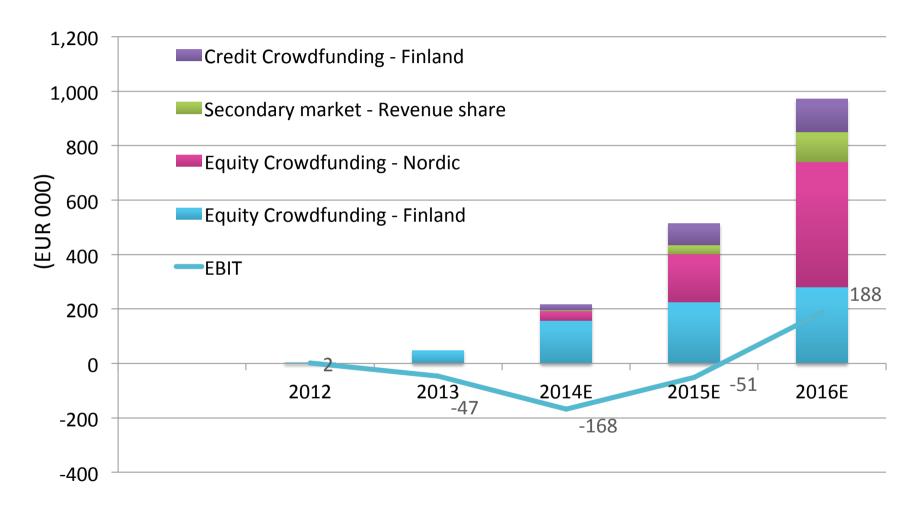
Operations in 2014: Nordic Plan



Operations in 2015



Invesdor Financials in Nordic plan



(Estimates exclude expansion outside of Nordic region)





To summarise...

- Massive growth
- Leader on our field with a top professional team
- We are raising funding for our growth



Lasse Mäkelä

lasse.makela@invesdor.com @lassemac

