



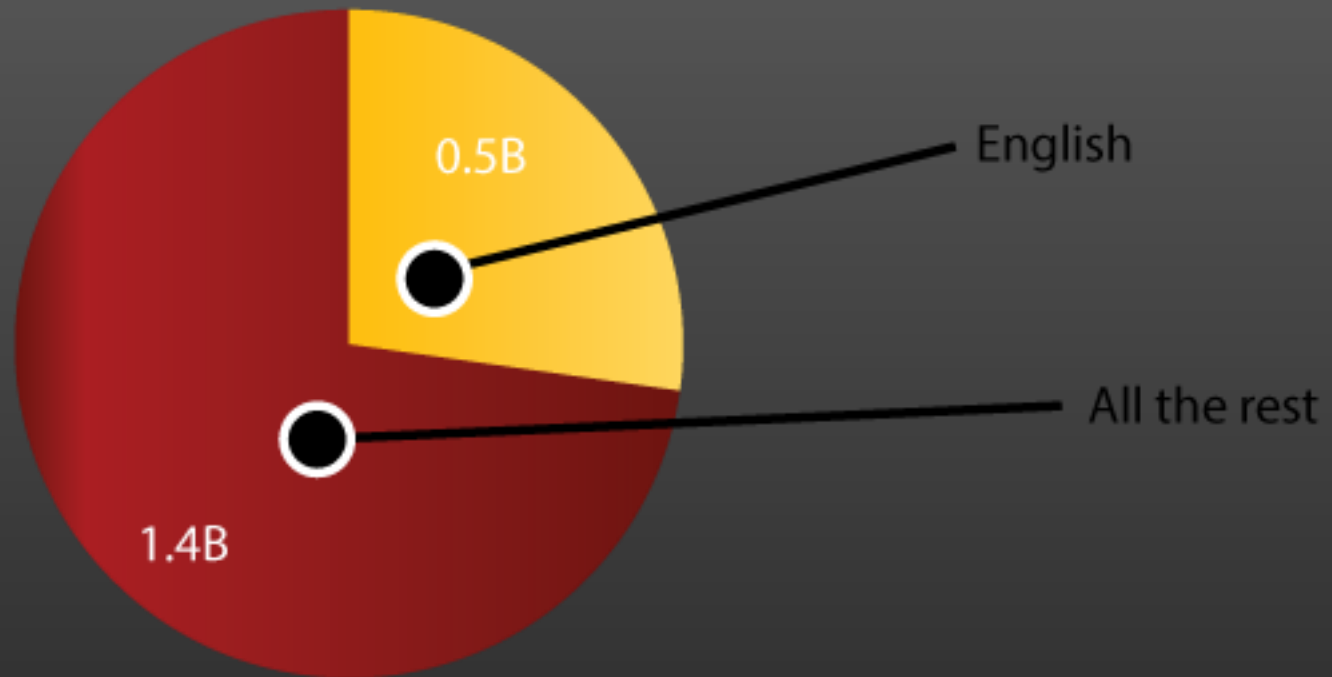
Go International Through Localization and Crowdsourcing

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Feb 1, 2013

Topics

- Why localize
- How to localize
- Is crowdsourcing an option
- Case: SCS Software

Why Localize



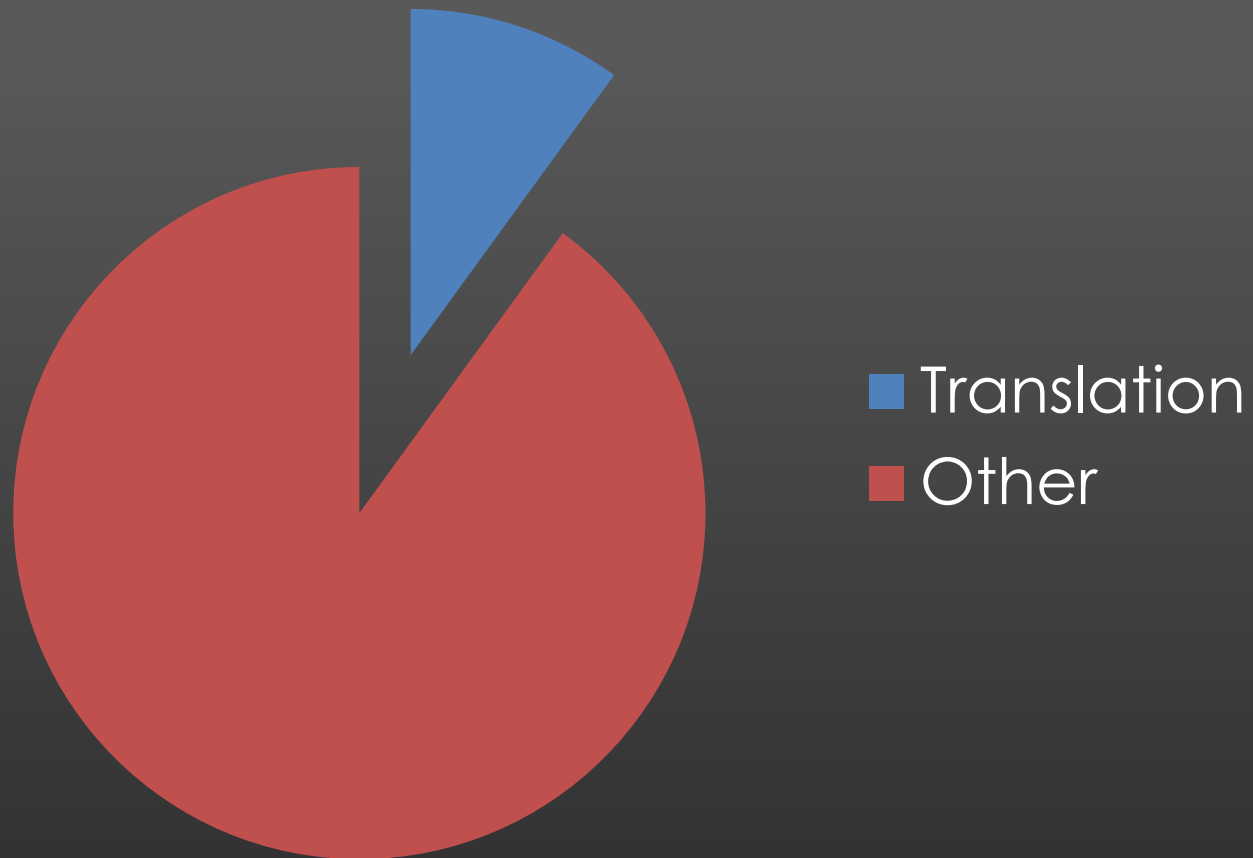
Why Localize

- Consumers prefer buying in their mother tongue (CSA, 2006)
- Apps in mother tongue are especially important in Asia (Distimo, 2012)
- Japan and China leading way in growth of freemium revenue (App Annie, 2012)

Localization



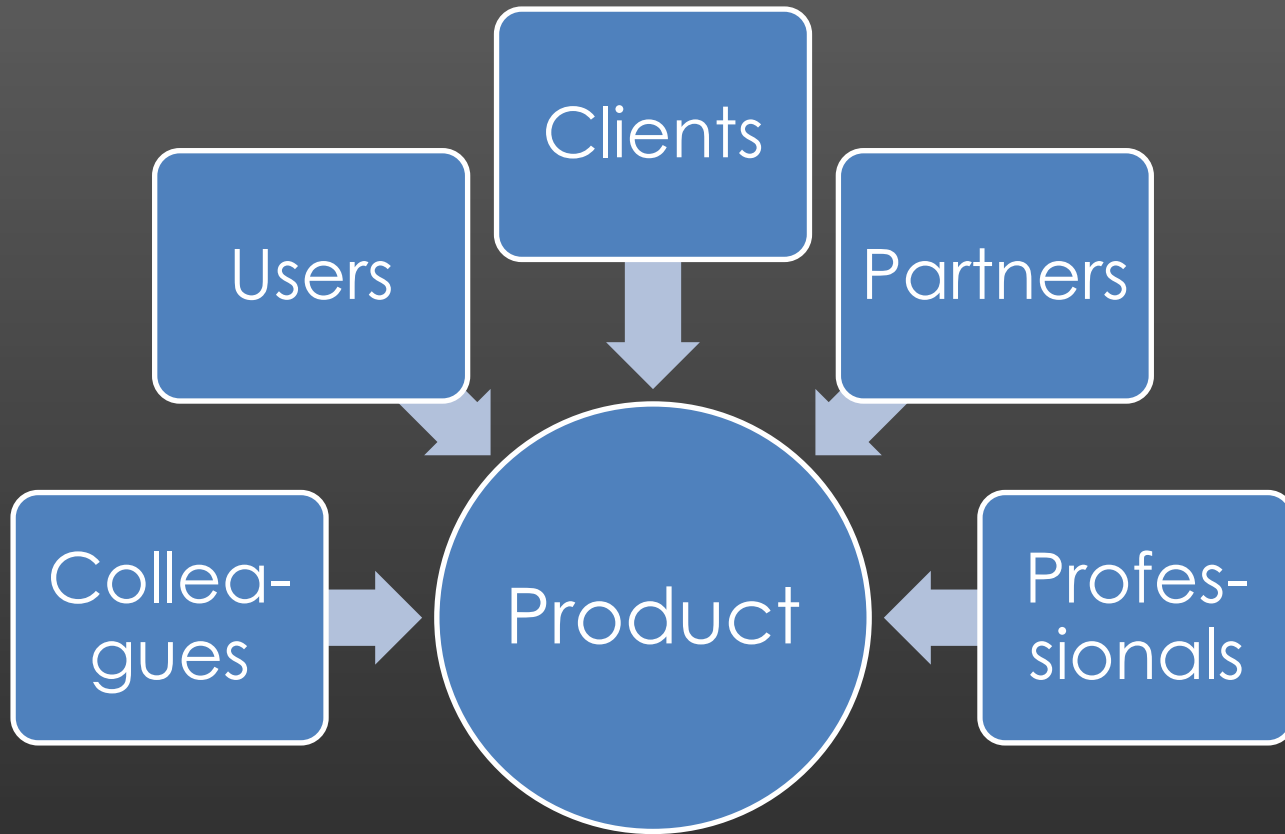
Localization Costs



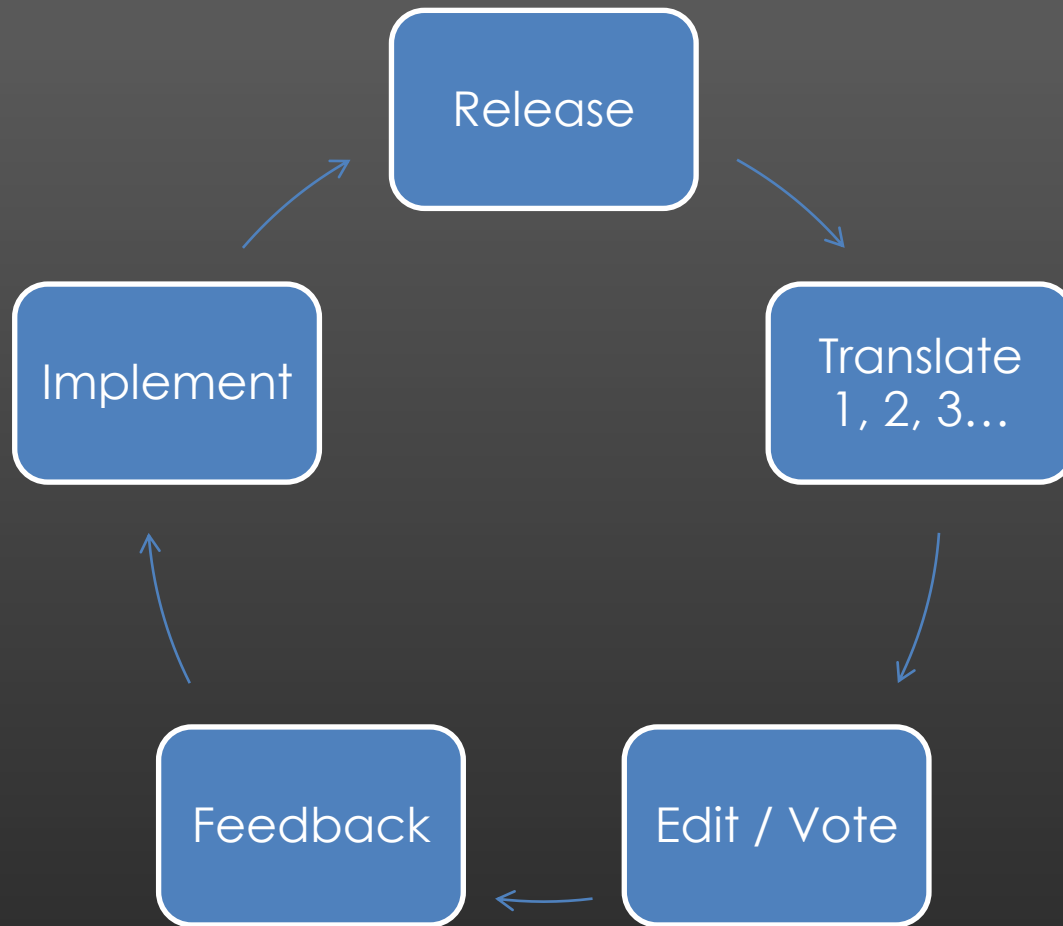
Good Practices

1. Internationalize
2. Don't add to your own workload
3. Make it convenient for the team
4. Translate everything

Crowdsourcing



Crowdsourced Localization Workflow



Professional or Crowdsourced

- Do you have an active community?
- How is your schedule?
- What is important in quality?
- Is your concern lack of budget or lack of time?
- Do you have legal or other texts requiring special attention?

Case: SCS Software

- Game and 3D software development
- Hundreds of community translators
- 50+ languages



Thank you!

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